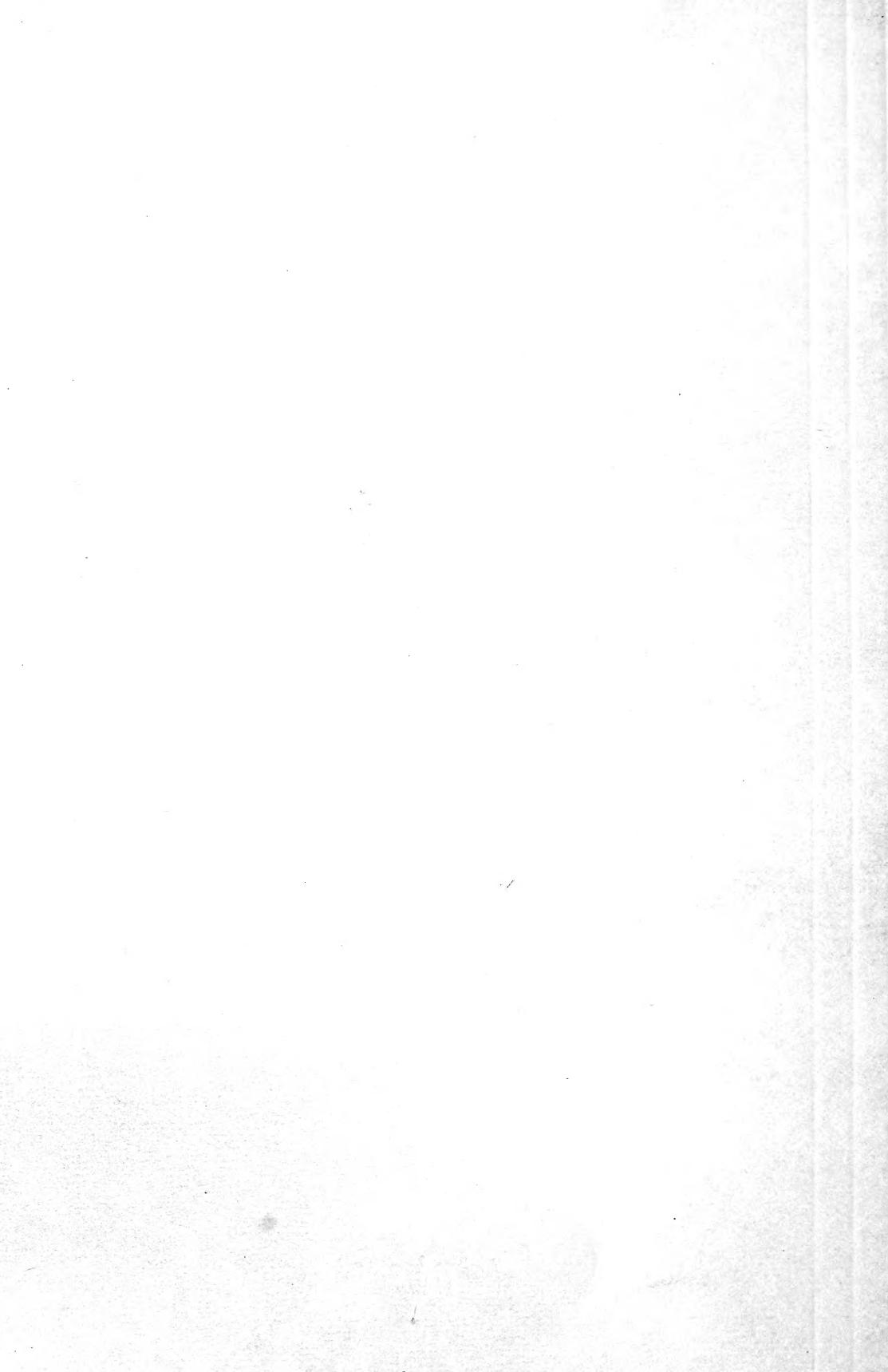


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62-59

The Largest Collection of Hardy American Native Plants in Existence at my Highlands Nursery in the Carolina Mountains, 3800 ft. Elevation. Beautiful Illustrated Catalog is Sent Free on Request.

U. S. DEPARTMENT OF AGRICULTURE

Washington, D. C.

Catalog of
SALEM NURSERIES

(On Salem—Marblehead Road)

Harlan P. Kelsey, Owner
Office, 287 Essex St., Salem, Mass.

Hardy American Rhododendrons, Andromedas,
Kalmias, Conifers, Azaleas and Choice and
Rare Specimen Trees, Shrubs and
Hardy Herbaceous Perennials

1911

SALEM NURSERIES

IS A BRANCH of my **Highlands Nursery** (over 100 acres) in the Carolina Mountains (3,800 feet elevation), where this stock is grown in large quantities in a climate and soil peculiarly adapted to producing well-formed absolutely hardy specimens of our choicest Native American Ornamentals.

RHODODENDRONS, AZALEAS, LEUCOTHOES, Kalmias, and Andromedas are grown by tens of thousands in single species and nowhere else can be found such a collection of the choicest **American Plants** which are the best for American gardens.

AT SALEM NURSERIES it is only possible to keep a limited stock of **specimens** for local New England or New York shipments. Prices at my **Highlands Nursery** are of course somewhat lower, owing to difference in freight charges.

A GENERAL COLLECTION of the ordinary varieties of nursery stock of the choicest selection is offered from Salem Branch **in addition to** Hardy American Plants. Dealing with the leading nurseries here and abroad, my facilities for supplying everything required for fine landscape planting are unexcelled.

HIGHLANDS NURSERY CATALOG, Beautifully Illustrated, is mailed on request. Over 600 species of the finest **Indigenous Ornamental and Flowering Plants** listed.

CAR LOT SHIPMENTS OF RHODODENDRONS, etc., are made direct from **Highlands Nursery** or from **Salem Nurseries** at special rates.

PRICES QUOTED IN THIS CATALOG are consistent with quality of stock offered, which is of the best, the object being to supply plants with heavy root system and that will give quick effect. **An ordinary grade** of lighter stock in many varieties can usually be supplied at reduced prices. Such stock however, cannot be recommended where finished or quick results are desired. Cheap stock is usually the most expensive.

PACKING CHARGES FREE for shipment by Freight or Express. Team delivery to North Shore or Boston points **at net cost**.

VISITORS ARE ALWAYS WELCOME at my Nurseries or office. Many of my customers have taken the trip to my Highlands Nursery in the Carolina Mountains during the blooming season of Rhododendrons and Azaleas. No such show can be seen elsewhere and it is an outing worth while.

HARLAN P. KELSEY, Owner

**Office, 287 Essex St.
Telephone Connection**

SALEM, MASS.

EVERGREEN AND SHADE TREES

All stock recently transplanted.

		Each	Per 10
ABIES CONCOLOR.	White Fir.		
2 to 2½ ft.	.....	.3250	\$20.00
2½ to 3 ft.	.....	4.50	
Larger specimens	\$4. to \$15.00		
FRASERI.	Fraser's Balsam Fir.		
3 to 4 ft.	.....	\$2.00	to \$3.00
5 to 6 ft.	.....	4.00	
NORDMANIANA.	Nordmann's Fir.		
2 to 3 ft.	.....	3.00	25.00
ACER DASYCARPUM.	Silver Maple.		
5 to 7 ft.	.....	1.00	8.00
WIERI.	Wier's Cut-leaved Silver Maple.		
8 to 10 ft.	.....	1.50	12.00
PLATANOIDES.	Norway Maple.		
14 to 16 ft.	.....	4.00	35.00
SACCHARUM.	Sugar Maple.		
12 to 14 ft.	.....	2.50	20.00
SCHWEDELIERI.	Purple-leaved Norway Maple.		
6 to 8 ft.	.....	2.50	20.00
AMELANCHIER BOTRYAPIUM.	Shad Bush.		
6 to 8 ft.	.....	1.00	8.00
BETULA LUTEA.	Yellow Birch.		
6 to 8 ft.	.....	1.00	8.00
CARPINUS CAROLINIANA.	Water Beech.		
6 to 8 ft.	.....	1.25	8.00
CHAMAECYPARIS SPAEROIDEA.	White Cedar.		
2 to 3 ft.	.....	1.00	8.00
3 to 4 ft.	.....	1.75	15.00
FRAXINUS LANCEOLATA.	Green Ash.		
6 to 8 ft.	.....	1.00	7.50
HALESIA TETRAPTERA.	Silver Bell.		
3 to 4 ft.	.....	.75	
4 to 5 ft.	.....	1.25	
LIQUIDAMBAR STYRACIFLUA.	Sweet Gum.		
6 to 8 ft.	.....	1.25	10.00
PICEA CANADENSIS (ALBA)	White Spruce.		
2 to 3 ft.	.....	1.50	12.00
3 to 3½ ft.	.....	2.00	15.00
3½ to 4 ft.	.....	3.00	25.00
ENGELMANNI.	Engelmann's Spruce.		
2½ to 3 ft.	.....	2.00	18.00
EXCELSA.	Norway Spruce.		
2 to 2½ ft.	.....	1.00	8.00
MARIANA.	Black Spruce.		
2½ to 3 ft.	.....	1.25	10.00
ORIENTALIS.	Oriental Spruce.		
3 to 4 ft.	.....	2.50	
PUNGENS KOSTERI.	Blue Spruce. The bluest type of this interesting American conifer.		
1 to 1½ ft.	.....	2.00	
1½ to 2 ft.	.....	3.00	
2 to 2½ ft.	.....	4.00	
2½ to 3 ft.	.....	5.00	
PINUS AUSTRIACA.	Austrian Pine.		
2 to 2½ ft.	.....	.75	6.00
2½ to 3 ft.	.....	1.25	12.00
BANKSIANA.			
4 to 5 ft.	.....	1.00	8.00
6 to 7 ft.	.....	1.75	15.00

Hardy American Native Plants

		Each	Per 10
CEMBRA.	Swiss Stone Pine.		
1½ to 2 ft.		1.50	12.00
2 to 2½ ft.		3.00	
DIVARICATA.			
12 to 18 in.		.40	3.00
18 to 24 in.		.65	6.00
MUGHO.	Dwarf Mountain Pine.		
1 to 1½ ft.		1.50	12.00
PUNGENS.	Table Mountain Pine.		
3 to 4 ft.		.75	6.00
4 to 5 ft.		1.00	8.00
6 to 7 ft.		2.00	15.00
7 to 8 ft.		3.00	20.00
RIGIDA.			
2 to 3 ft.		.75	6.00
STROBUS.	White Pine.		
5 to 6 ft.		3.50	30.00
6 to 7 ft.		4.50	40.00
7 to 8 ft.		6.00	
SYLVESTRIS.	Scotch Pine.		
2 to 3 ft.		1.25	10.00
POPULUS BOLLEANA.	Pyramidal Silver Poplar.		
6 to 8 ft.		1.00	9.00
FASTIGIATA.	Lombardy Poplar.		
5 to 7 ft.		.75	6.00
8 to 10 ft.		1.00	8.00
PSEUDOTSUGA TAXIFOLIA.	Douglas Spruce.		
2 to 3 ft.		2.00	16.00
3 to 4 ft.		3.00	25.00
SALIX ALBA.	White Willow.		
4 to 6 ft.		.60	5.00
ARGENTEA.			
4 to 5 ft.		.50	4.50
BRITZENSIS.			
4 to 6 ft.		.60	5.00
PENTANDRA.			
4 to 6 ft.		.60	5.00
REGALIS.			
3 to 4 ft.		.60	5.00
SIEBOLDII.			
4 to 6 ft.		.60	5.00
TRADESCANTIA.			
4 to 6 ft.		.60	5.00
VITELLINA.			
4 to 6 ft.		.60	5.00
VITELLINA AUREA.			
2 to 3 ft.		.60	5.00
THUYA GLOBOSA.			
2 to 3 ft.		2.50	
OCCIDENTALIS.	American Arbor-vitae.		
5 to 6 ft.		1.50	12.00
6 to 7 ft.		2.00	16.00
7 to 8 ft.		3.00	25.00
PYRAMIDALIS.			
4 to 5 ft.		2.00	8.00
5 to 6 ft.		3.00	25.00
SIBERICA.			
1 to 2 ft.		.60	5.00
TSUGA CANADENSIS.			
3 to 4 ft.		2.00	18.00
CAROLINIANA.	Carolina Hemlock.		
3 to 6 ft.		\$3. to \$10.00	

ULMUS AMERICANA. American Elm.		Each	Per 10
8 to 10 ft.		1.50	12.00
CAMPESTRIS.			
10 to 12 ft.		2.00	

MONTANA, VAR. HUNTINGDONI.

8 to 10 ft. 2.00

SHRUBS

ANDROMEDA (PIERIS) FLORIBUNDA.

Extra fine stock. American native grown.			
6 to 12 in. ....	.25	12.00	
12 to 18 in. clumps ....	.75	16.00	

ARALIA PENTAPHYLLA.

2 to 3 ft. ....	.50	4.00	
3 to 4 ft. ....	.75	6.00	

ARONIA ARBUTIFOLIA. Scarlet Fruit.

2 to 3 ft.50	4.50	
3 to 4 ft.75	7.00	

NIGRA.

12 to 18 in.30	2.50	
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AZALEA ARBORESCENS. White, pink stamens.

6 to 12 in.45	4.00	
12 to 18 in.65	6.00	
12 to 18 in. clumps	1.00	9.00	
18 to 24 in. clumps	1.50	12.00	
2 to 3 ft. clumps	\$2. to \$4.00		

According to selection.

CANESCENS.

12 to 18 in.65		
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GANDAVENSIS. Ghent Azalea.

12 to 18 in. heavily budded25	12.00	
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HINODEGIRA. Scarlet.

12 to 18 in. heavily budded75	16.00	
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LUTEA. Flame-colored Azalea.

9 to 18 in.50	4.00	
18 to 24 in.75	6.00	
2 to 3 ft. clumps	1.75	16.00	
3 to 4 ft. clumps	\$2.50 to \$6.00		

MOLLIS, in variety, budded.

12 to 18 in.	1.00	9.00	
18 to 24 in.	1.50	12.00	

NUDIFLORA, bright pink, budded.

1 to 2 ft. ....	.75	6.00	
2 to 3 ft. budded	1.25	12.00	

VASEYI, The most beautiful of all the family. Strong

plants with buds.			
12 to 18 in.	1.00	8.00	
18 to 24 in.	1.50	12.50	

VISCOSA.

6 to 12 in.35	3.00	
12 to 18 in.50	4.00	

BERBERIS ILICIFOLIA.

18 in.65		
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SIEBOLDII.

2 to 3 ft.90		
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Beautifully illustrated Catalog of my Highlands Nursery, in the
Carolina Mountains on request.

Hardy American Native Plants

		Each	Per 10
THUNBERGII.			
12 to 18 in.		.35	3.00
18 to 24 in.		.50	4.50
2 to 2½ ft.		.75	6.00
VULGARIS. One of the best for red-berried effect.			
1 to 2 ft.		.30	2.50
2 to 3 ft.		.50	4.00
VULGARIS PURPUREA.			
1 to 3 ft.		.45	4.00
BUTNERIA FLORIDA. Sweet Shrub.			
1 to 3 ft.		.40	3.50
BUXUS ARBORESCENS.			
18 to 24 in. Bush Form		2.00	18.00
2 to 2½ ft. Pyramidal		2.50	
2½ to 3 ft.		3.00	
Standards, according to diameter,	\$3. to \$5.00		
CARAGANA ARBORESCENS. Siberian Pea.			
3 to 4 ft.		.75	6.00
CHIONANTHUS VIRGINICA. White Fringe, very heavy.			
3 to 4 ft.		.75	6.00
5 to 6 ft. very heavy		1.75	16.00
CLETHRHA ALNIFOLIA.			
1 to 2 ft.		.35	3.00
CORNUS BAILEYI.			
3 to 4 ft.		.50	4.00
FLORIDA RUBRA. Red flowering Dogwood.			
6 to 7 ft.		4.00	
PANICULATA.			
2 to 3 ft.		.40	3.50
3 to 4 ft. clumps		1.00	8.00
STOLONIFERA. Scarlet twigs.			
2 to 3 ft.		.40	3.50
STOLONIFERA AUREA. Yellow twigs.			
3 to 4 ft.		.75	6.00
CRATAEGUS CRUS-GALLI.. Cock-spur Thorn.			
2 to 3 ft.		.40	3.00
3 to 4 ft.		.60	5.00
OXYCANTHA. Paul's Scarlet.			
4 to 6 ft.		1.50	12.50
8 to 10 ft.		2.50	20.00
OXYCANTHA. Double White.			
8 to 10 ft.		2.50	
OXYCANTHA. Double Pink.			
4 to 6 ft.		1.50	12.50
8 to 10 ft.		2.50	
PUNCTATA.			
3 to 4 ft.		.40	3.50
4 to 5 ft.		.70	6.00
DESMODIUM PENDULIFLORUM.			
Strong Plants,		.50	4.00
DEUTZIA CRENATA.			
2 to 3 ft.		.40	3.50
GRACILIS.			
12 to 18 in.		.30	2.50
18 to 24 in.		.45	4.00
LEMOINEI.			
2 to 3 ft.		.50	4.00
PRIDE OF ROCHESTER.			
2 to 3 ft.		.35	3.00
ELEAGNUS LONGIPES.			
2 to 3 ft.		.45	4.00

Rhododendrons and Kalmias in car-load lots at special prices.
Unusually fine collected clumps.

EUONYMUS ALATUS.		Each	Per 10
2 to 3 ft.		1.50	
EUROPEUS.			
3 to 4 ft. ....	.75	5.00	
OBOVATUS.			
18 to 24 in. ....	.45	4.00	
FORSYTHIA FORTUNEI.			
2 to 3 ft. ....	.40	3.50	
3 to 4 ft. ....	.60	5.00	
INTERMEDIA.			
2 to 3 ft. ....	.40	3.50	
3 to 4 ft. ....	.60	5.00	
4 to 5 ft. ....	.90	8.00	
SUSPENSA.			
2 to 3 ft. ....	.35	3.00	
VIRIDISSIMA.			
2 to 3 ft. ....	.45	4.00	
GENISTA TINTORIA. Woad-Wax.			
Collected clumps, ....	.30	2.50	
GLEDITSCHIA. TRIACANTHOS.			
4 to 5 ft. ....	.60	5.00	
HAMAMELIS VIRGINICA. Witch Hazel.			
2 to 3 ft. ....	.50	4.00	
3 to 4 ft. ....	.75	6.00	
HYDRANGEA PANICULATA GRANDIFLORA.			
1 to 2 ft. ....	.40	3.50	
2 to 3 ft. heavy ....	.60	5.00	
ILEX VERTICILLATA.			
3 to 4 ft. heavy ....	.75	6.50	
JASMINUM NUDIFLORUM.			
12 to 18 in. ....	.50	4.00	
JUNIPERUS SABINA.			
2 to 2½ ft.	2.00	18.00	
3 ft.	3.50		
TAMARICIFOLIA.			
2½ to 3 ft.	3.50		
3 to 3½ ft.	5.00		
VIRGINIANA.			
3 to 4 ft.	1.25	10.00	
4 to 5 ft.	1.75	16.00	
KALMIA ANGUSTIFOLIA.			
1 to 2 ft. ....	.50	4.50	
LATIFOLIA. Mountain Laurel.			
An unusually fine stock of clumps that will produce immediate effect. Special Price in 100 lots or by the carload.			
1 to 1½ ft. clumps	1.25	8.00	
1½ to 2 ft. clumps,	2.00	15.00	
2 to 3 ft. clumps	3.50	30.00	
KERRIA JAPONICA.			
1½ to 2 ft. ....	.40	3.00	
LARIX LARICINA. American Larch.			
3 to 5 ft. ....	.75		
6 to 7 ft.	1.50		
LEUCOTHOE CATESBAEI.			
One of the choicest broad-leaved evergreen for mass and border planting in woods or open and with Rhododendrons, &c.			
6 to 12 in. clumps ....	.50	4.00	
12 to 18 in. clumps ....	.75	6.00	
18 to 24 in. clumps	1.00	9.00	

Visitors always welcome at either nursery. The Rhododendron and Azalea shows are remarkable.

Hardy American Native Plants

		Each	Per 10
LIGUSTRUM IBOTA.	Hardy Privet.		
2 to 3 ft.		.35	3.00
REGELIANUM.	The best species for low shrubbery borders.		
1 to 2 ft.		.35	3.00
2 to 3 ft.		.60	5.00
LONICERA MORROWI.			
2 to 3 ft.		.40	3.00
TARTARICA,			
2 to 3 ft.		.40	3.00
MAGNOLIA GLAUCA.			
1 to 3 ft.		.75	5.00
MACROPHYLLA.			
1 to 4 ft.		\$2. to \$4.00	
OXYDENDRUM ARBOREUM.	Sorrel Tree.		
2 to 3 ft.		.60	5.00
PHILADELPHUS CORONARIUS.			
1 to 2 ft.		.25	2.00
2 to 3 ft.		.35	3.00
GRANDIFLORUS.			
2 to 3 ft.		.35	3.00
LEMOINII.			
3 to 3½ ft.		.65	
PIERIS MARIANA.			
2 ft.		.75	6.00
PYRUS , See Aronia.			
RHODODENDRON CATAWBIENSE.	With balls, diameter proportionate to height.		
1 to 1½ ft. clumps		1.25	9.00
1½ to 2 ft. clumps		2.00	18.00
2 to 3 ft. clumps		3.50	30.00
3 to 4 ft. clumps		6.50	
I have the largest collection of Hardy Native Rhododendrons in existence, with a stock of tens of thousands to draw from. Special quotations in car lots or large quantities. Catawbiense has the best leaf of all the family and is particularly useful for massing in woods or borders of streams and ponds. See full description in large Highlands Nursery Catalog.			
HYBRIDS , hardiest varieties, including the following:			
ABRAHAM LINCOLN, ALBUM ELEGANS, GRANDIFLORUM, CARACTACUS, CATAW- BIENSE ALBA, EVERESTIANUM, GENERAL GRANT, MRS. MILNER and others, according to size and selection,		1.50 to \$4.00	
MAXIMUM.			
Finest Nursery grown stock with balls.			
1 to 1½ ft. clumps		1.00	8.00
1½ to 2 ft. clumps		1.50	12.50
2 to 3 ft. clumps		2.50	22.00
3 to 4 ft. clumps		4.00	35.00
4 to 5 ft. clumps		\$5. to \$12.00	
Car lots in finest "collected" clumps of a grade hitherto unknown at special prices. All clumps are burlapped.			
PUNCTATUM.			
Bright pink clusters. Fine for borders and for Rocky slopes. One of the rarest, hardest and most beautiful. Entirely distinct and different from the other species quoted.			
1 to 1½ ft. clumps		1.50	12.00
1½ to 2 ft. clumps		3.00	25.00
2 to 3½ ft. clumps		\$4. to \$6.00	
According to selection.			

Early planting is always desirable, particularly the Azaleas, Rhododendrons, Andromedas and similar ericaceous plants.

RHODOTYPUS KERRIOIDES.		Each	Per 10
2 to 3 ft. ....	.45	4.00	
RHUS AROMATICA. Fragrant Sumac.			
2 to 3 ft. ....	.60	5.00	
COTINOIDES. Very rare species.			
5 to 7 ft.	\$3 to \$6.00		
GLABRA.			
2 to 3 ft. ....	.40	3.50	
ROSA, RAMBLERS —7 vars.			
Strong Plants, ....	.50c. to 75c.		
LUCIDA.			
1 to 2 ft. heavy ....	.45	4.00	
LUCIDA ALBA.			
12 to 18 in. heavy ....	.50	4.00	
MULTIFLORA.			
2 to 3 ft. ....	.40	3.50	
NITIDA.			
2 to 3 ft. ....	.50	4.00	
RUBIGINOSA. Sweet Briar.			
2 to 3 ft. ....	.50	4.00	
ROSA RUGOSA.			
1 to 1½ ft. heavy ....	.35	3.00	
1½ to 2 ft. ....	.60	5.00	
RUGOSA ALBA.			
12 to 18 in. heavy ....	.40	3.50	
18 to 24 in. heavy ....	.60	5.00	
SPINOSISSIMA.			
1½ to 2 ft. ....	.75	6.00	
SASSAFRAS OFFICINALE.			
4 to 6 ft.	1.25	10.00	
SPIRAEA ANTHONY WATERER.			
1 to 1½ ft. ....	.35	3.00	
1½ to 2 ft. ....	.60	5.00	
CALLOSA ALBA.			
1½ to 2 ft. ....	.50	4.00	
THUNBERGII.			
1½ to 2 ft. ....	.35	3.00	
2 to 3 ft. ....	.60	5.00	
VAN HOUTTEI.			
2 to 3 ft. ....	.40	3.50	
3 to 4 ft. ....	.75	6.00	
STEPHANANDRA FLEXUOSA.			
2 to 3 ft. ....	.50	4.50	
STUARTIA PENTAGYNA. American Camellia.			
1 to 2 ft. ....	.75		
SYMPHORICARPUS RACEMOSUS.			
2 to 3 ft. ....	.50	4.50	
VULGARIS.			
2 to 3 ft. ....	.50	4.50	
SYRINGA VULGARIS. Lilac.			
1 to 2 ft. ....	.30	2.50	
2 to 3 ft. ....	.50	4.00	
3 to 4 ft. ....	.75	6.00	
VULGARIS ALBA.			
1 to 2 ft. ....	.30	2.50	
2 to 3 ft. ....	.50	4.00	
NAMED VARIETIES.			
2 to 3 ft. ....	.75c. to \$1.25		
VACCINIUM MACROCARPON. Hardy Cranberry. Strong clumps. Fine edging plant and for banks along water courses. ....	.20	1.00	

The largest stock of Leucothoes and Andromedas in America. All Stock quoted is Nursery-grown unless specially noted.

10 **Hardy American Native Plants**

VIBURNUM ACERIFOLIUM.	All the Viburnums are excellent for screen and border planting and in shady places.		Each	Per 10
1 to 2 ft. ....		.30		2.50
CASSINOIDES.				
2 to 3 ft. clumps .....	.50		4.00	
3 to 4 ft. clumps .....	.75		6.00	
4 to 6 ft. clumps	2.00		18.00	
DENTATUM.				
4 to 6 ft.	2.00		18.00	
DILATATUM.				
1 to 2 ft. ....	.60		5.00	
LENTAGO.				
2 to 3 ft. ....	.50		4.00	
MOLLE.				
2 to 3 ft. ....	.40		3.50	
3 to 4 ft. ....	.65		6.00	
OPULUS.				
2½ to 3 ft. ....	.50		4.00	
OPULUS NANUS.				
6 to 8 in. ....	.25		2.00	
OXYCOCCUS.				
3 to 4 ft. ....	.65		6.00	
PLICATUM.				
1½ to 2 ft. ....	.40		3.50	
PRUNIFOLIUM.				
2 to 3 ft. ....	.75		6.00	
TOMENTOSUM.				
1 to 2 ft. ....	.35		3.00	
2 to 3 ft. ....	.50		4.00	
3 to 4 ft. ....	.75		6.00	
WEIGELIA EVA RATHKE.				
2 to 3 ft. ....	.50		4.00	
XANTHORRHIZA APIIFOLIA. Yellow Root.				
4 to 9 in. clumps .....	.35		3.00	
9 to 12 in. clumps .....	.50		4.00	
12 to 18 in. clumps .....	.65		6.00	
One of the best low under shrubs and for shady or sunny borders. Fine ground covering plant.				

VINES

AKEBIA QUINATA.				
Heavy ....		.50		4.00
AMPELOPSIS. See PARTHENOCISSUS.				
ARISTOLOCHIO SIPHO. Dutchman's Pipe.				
6 to 12 in. ....	.50		3.50	
3 to 4 ft.	1.25		10.00	
CELASTRUS ARTICULATUS. Bitter Sweet.				
2 to 3 ft. ....	.45		4.00	
PUNCTATA.				
2 to 3 ft. ....	.45		4.00	
SCANDENS.				
2 to 3 ft., heavy ....	.45		4.00	
CLEMATIS PANICULATA.				
Heavy, 3 years, ....	.50		4.00	
VIRGINIANA.				
Heavy, ....	.35		3.00	
large flowering varieties ....	.75		6.00	
EUONYMUS RADICANS.				
2 years ....	.35		3.00	
3 years ....	.65		6.00	
Of greatest value for stone walls and as a low evergreen undershrub.				

		Each	Per 10
HUMULUS LUPULUS. Hop Vine.			
Strong Plants, . . . . .		.25	2.00
LONICERA HALLIANA. Hall's Honeysuckle.			
1 to 2 ft. . . . .		.35	3.00
SEMPERVIRENS. Scarlet Honeysuckle.			
1 to 2 ft. . . . .		.50	3.50
PARTHENOCISSUS (AMPELOPSIS) ENGELMANII.			
Strong . . . . .		.35	3.00
QUINQUEFOLIA.			
Strong Plants, . . . . .		.35	3.00
VEITCHII. Boston Ivy.			
Strong Plants, . . . . .		.50	4.00
PERIPLOCA GRAECA. Silk Vine.			
Heavy . . . . .		.50	4.00
VINCA MINOR. Periwinkle.			
The Vincas are of the best evergreen ground covers.			
Clumps . . . . .		.30	2.50
MINOR ALBA.			
Clumps . . . . .		.35	3.00
VITIS. Grape.			
All the grape vines are useful for wild and woods plantings and for arbors, &c.			
CONCORD.			
4 to 6 ft. . . . .		.60	5.00
INDIVISA.			
2 to 3 ft. heavy . . . . .		.65	6.00
WISTERIA. In variety. Strong vines.			
3 to 6 ft. . . . .		.75c. to \$2.00	

HARDY HERBACEOUS PERENNIALS

Any Hardy Herbaceous Perennials desired will be supplied at prices to fit the quality of stock. It does not pay to plant weak herbaceous plants which can be bought cheap, but rather secure strong stuff that will give quick permanent results. A few specialties only are listed below.

		Each	Per 10	Per 100
ACTAEA ALBA. Conspicuous white fruit. . . . .	.25	\$2.00	\$15.00	
RUBRA. Conspicuous red fruit. . . . .	.30	2.50	20.00	
BICUCULLA (DICENTRA) EXIMEA. Fine for Rhododendron borders . . . . .	.30	2.50	20.00	
BOLTONIA LATISQUAMA. . . . . .	.30	2.00	15.00	
DAHLIAS. An unusually fine collection not named . . . . .	.30	2.50	20.00	
EULALIA GRACILLIMA UNIVITTATA . . . . .	.50	4.00		
EUPATORIUM AGERATOIDES. One of the best perennials for shady planting and Rhododendron beds. . . . .	.25	2.00	15.00	
FERNS. Of greatest value for borders of Rhododendron beds.				
ADIANTUM PEDATUM. Maidenhair. . . . .	.25	2.00	15.00	
ASPLENIUM FILIX-FOEMINA. . . . . .	.20	1.75	12.00	
DICKSONIA PUNCTILOBULA. . . . . .	.20	1.75	12.00	
DRYOPTERIS ACROSTICHOIDES. . . . . .	.20	1.75	12.00	
GOLDIEANA. . . . . .	.25	2.00	15.00	
MARGINALIS. . . . . .	.20	1.75	12.00	
NOVEBORACENSIS. . . . . .	.20	1.75	12.00	
SPINULOSA. . . . . .	.20	1.75	12.00	
SPINULOSA. VAR. INTERMEDIA. . . . . .	.20	1.75	12.00	
THELYPTERIS. . . . . .	.20	1.75	12.00	
OSMUNDA CLAYTONIANA. . . . . .	.30	2.50	20.00	

	Each	Per 10	Per 100
GALAX APHYLLA. Established clumps.....	.40	3.00	20.00
IRIS PSEUDACORUS. ....	.35	3.00	
LILIUM CANADENSE. ....	.15	1.00	7.00
CANADENSE RUBRA. ....	.20	1.50	12.00
CAROLINIANUM. ....	.20	1.50	12.00
PHILADELPHICUM. ....	.20	1.00	8.00
SPECIOSUM. ....	.25	2.00	12.00
SUPERBUM, 1st size. ....	.20	1.25	8.00
MONARDA, in variety.....	.25	2.00	
MITCHELLA REPENS. Established clumps.....	.35	3.00	20.00
Collected clumps .....	.25	2.00	12.00
A dainty little evergreen ground cover for edging.			
PAEONIES. Strong clumps .....	.40	3.50	30.00
A fine assortment of mixed varieties.			
Strong plants with 2 to 3 eyes .....	.20	1.50	12.00
PHLOX SUBULATA ALBA. Clumps .....	.30	2.50	20.00
STENANTHIUM ROBUSTUM, 1st. size .....	.40	3.00	25.00
2nd. size .....	.30	2.25	15.00
YUCCA FLACCIDA. ....	.50	4.00	
GLAUCA. ....	.50	4.00	

Landscape Department

Visits are made for consultation and advice, to make surveys, designs and planting plans. Entire construction, planting and carrying out of Landscape work of all kinds undertaken, and charges will be found reasonably consistent with good workmanship and permanent results.

The Wild Garden. The basis of all the best landscape work of a permanent nature must be Native Plants and particularly where naturalistic effects are desired. If this fact is ignored tame and fleeting results will follow. I make a specialty of **wild gardening** and my long experience is here of greatest value. Every garden or estate has its own peculiar problems and a discussion of details may prove helpful in unexpected ways.

Address,

HARLAN P. KELSEY,

Landscape Architect,

Salem, Mass.